

Dear U.S. Customer:

As previously communicated, due to significant increases in the cost of raw materials and energy prices by recent global events, Cortland International Inc. and its Affiliates (collectively "Cortland") have implemented surcharges on products made in India. This information is updated weekly and can be found on our website: <https://cortlandcompany.com/terms-conditions/>

After careful consideration, Cortland will pass on a surcharge on all orders shipping from the US on or after April 1st, 2026 which meet the conditions below. This surcharge is nominal and intended only to cover increased costs which we expect to be short-lived but vary greatly due to geopolitical circumstances.

- For freight "prepaid and add" orders, there will be no change insofar as the freight bill will be added to the invoice as usual.
- For freight "prepaid" orders up to \$20,000 shipping at one time, Cortland will add a surcharge to cover the increased cost of shipping. This will not be the full cost of freight but only a portion of the increased fuel surcharge.
- For freight "prepaid" orders over \$20,000 shipping all at one time, we will continue the freight allowance as no freight or surcharges will be added.

Cortland and its team value your continued support and partnership and assure you that we remain committed to maintaining the quality, reliability, and service standards that you expect from us.

Should you require any clarification, please feel free to reach out to your Cortland representative or me.

Sincerely,
Patrick Yerger
VP Sales – North America

